



# WOOD SMITH ASSOCIATES LLC

**DONNA M. WOOD** CPA/PFS, CFP®  
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donna.wood@woodsmithassociates.com

**SUSAN K. SMITH** CPA  
703.753.4947  
suesmith@woodsmithassociates.com

Dear Clients and Friends:

We love it when a plan comes together!

Sue Smith and Donna Wood became partners in August 2004, knowing that there would be a transition in the future, as each partner planned for retirement. Just as we advise our clients on the importance of a succession plan, we have successfully executed ours. The evidence of a good succession plan is when the plan is executed without major disruption to the clients. With that plan in mind, Wood Smith Associates, our CPA firm, has merged with Patty Kemmerer and Rita Schooley to form Kemmerer Schooley Smith.

## HOW DOES THIS AFFECT YOU?

Kemmerer Schooley Smith will continue to have a close referral and working relationship with Donna Wood at Wood Smith Advisors. Donna and Sue have worked diligently to advise and work with our clients to help them achieve their personal and business financial goals, and are committed to continuing our client relationships. We will be able to provide many new services and areas of expertise in the new firm, and we look forward to discussing those in more depth with you. You will continue to work with the same people in the new firm that you have in the past.

On November 1, 2011 we moved our combined firms to offices located at:

14701 Lee Highway, Suite 308, Centreville, VA 20121.

Phone: 703-870-3699

Fax: 703-825-1888

Mobile: 540-270-0410

[www.ks-cpas.com](http://www.ks-cpas.com)

[sue@ks-cpas.com](mailto:sue@ks-cpas.com)

You may also contact Sue at her existing phone numbers and email until further notice. She will continue to work out of her home office on selected days, so if you prefer to meet with her there, that option **will** be available.

Donna's contact information remains the same:

Wood Smith Advisors

Fee-only Registered Investment Advisor

3841 Clifton Manor Place, Haymarket, VA 20169

Phone: 703-753-8222

Fax: 703-754-8989

Mobile: 703-919-6667

New website coming soon: [www.woodsmithadvisors.com](http://www.woodsmithadvisors.com)

Since 2004, most of our growth has come from the referrals of other professionals and from our clients. We value such referrals, and continue to welcome any new referrals to both Wood Smith Advisors and Kemmerer Schooley Smith.

If you have any questions about this exciting news and what it will mean for you, please contact any of us at any time. We look forward to introducing you to our new partners.

We are grateful to you, not only for giving us the opportunity to provide you with accounting services, but also for your loyalty and friendship, which have enriched our relationship. We are confident that our new affiliation will serve us all well.

Sincerely,

**Susan K. Smith**  
Wood Smith Associates

**Donna M. Wood**  
Wood Smith Advisors